



**You are interested in working for a fast-growing and inspiring company? You already have some experience in sales, and enjoy making connections with partners in the tourism industry? Then you are our man/woman!**

## ABOUT US

UNIQ is a unique and innovative company with almost 200 employees. We see ourselves as a UNIQ family working together on the future of our brands. UNIQ has received many awards for its dedication and team spirit. Perfectly fitting our most well-known Holidayguru versions of the site, FashionFee, Captain Kreuzfahrt, Mein Haustier and Prinz Sportlich, which since August 2018 became its own GmbH & Co. KG, also belong to UNIQ's extensive portfolio.



To enhance the team of Holidayguru from April 2019 onwards, we are looking for

## ACCOUNT MANAGER SPAIN (M/F/D)

FULL-TIME EMPLOYEE

### YOUR TASKS

As Account Manager (m/f/d) you are part of the Spanish team. It is your task to win new customers and partners within the Spanish tourism industry for our holidayguru.es project.

- Identifying and acquiring new partners and customers
- Handling contracts and transactions with partners and customers over the phone, as well as in person (e.g. trade fairs)
- Building, expanding and maintaining partner managements
- Achieving quantitative and qualitative targets

### YOUR PROFILE

Our ideal applicant is one of a kind, genuine and full of motivation to live the shared dreams of an awesome team - basically UNIQ!

- First hand experience in sales (B2B - ideally in the tourism industry)
- Affinity for sales and tourism of advantage
- Quick thinking, innovative and business-minded
- Excellent communication skills and the power of persuasion are needed
- Native level Spanish speaker and excellent communication skills, both spoken and written, in English

### WHAT WE OFFER



**FLEXIBILITY**

from working hours to holiday  
(30+ days)



**VOLUNTEER TIME OFF**

2 days off per year for  
social engagement



**INTERNATIONAL ENVIRONMENT**

work with colleagues from  
around the world



**TRAVEL HEALTH INSURANCE**

every employee can be insured  
upon request



**WORLD OFFICE**

let the world be your office several  
times throughout the year



**FEEL GOOD MANAGEMENT**

every employee should  
feel comfortable



**SPORTS & COMPANY EVENTS**

be active or even celebrate  
together



**FREE DRINKS & SNACKS**

coffee, tea, fruit, milkshakes and  
many other tasty treats



**AND SO MUCH MORE...**

let yourself be amazed  
by UNIQ



**INTERESTED?**

Become part of our UNIQ Team and apply now!  
We are looking forward to receiving your  
application!

**>> APPLY NOW**



**Marie-Christin van Gils**  
Recruiter

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